

Board Development Committee

Meeting Minutes

January 13, 2016, 2:00 – 3:00 PM

Patrick S. Robins Room, 3rd Floor, BCA Center

Attendees

BCA Board Members: Billi Gosh (Committee Chair), Bill Post, Michael Metz (via phone)

BCA Staff Members: Doreen Kraft, Sara Katz, Lucia Campriello

Invited, not present: Beth Montuori Rowles

Discussion Items

- Review fundraising progress toward FY 2016 benchmarks (Jul Dec 2015 v. Jul Dec 2014)
 - Progress toward achieving the organization's FY 2016 fundraising goals against the budget were reviewed
- Opportunities for giving between now and 6/30/2016 to achieve budget goals
 - Strategies were discussed to ensure the organization's fundraising budget goals are met by 6/30/2016, with a focus on soliciting major gifts, hosting a community-building fundraiser event, ensuring 100% board participation in operational giving, and ensuring cultivation activities occur on an ongoing basis
- Development Committee Meeting Schedule
 - The committee determined that monthly meetings through 6/30/2016 would be necessary, and the next meeting has been scheduled for early February